From:	William Kefalas
To:	Grp. City Council and City Web Site
Cc:	Mike Kefalas; George K
Subject:	Apartment Building Development
Date:	Monday, November 2, 2020 5:40:20 PM

Dear Council Member of the City of Missoula,

My name is William Kefalas, and I, along with my brother own and operate Anoakia Property Management, a real estate development company, specializing in multiple residential apartment properties. We are based in Monrovia, California with holdings throughout Southern California and Arizona. Through several visits in the past few years, we have come to love the state of Montana, and would like to expand our property management and development business into the state. Our goal is to work with a local government to identify a property or properties to develop for housing. We are interested in building and holding apartment buildings, purposed for those who have been priced out of the individual housing market, due to great demand and a limited supply. If this council feels that there is a need for increased apartment housing in Missoula, we would like to work with you. Further, if you are aware of properties that the council would like to see developed for that reason, we would like to identify and evaluate them.

We believe a symbiotic relationship between government and builders is critical in planning and implementation, but also that the needs of the people are being met.

We look forward to working with you.

Sincerely

William Kefalas
Anoakia Property Management
Principle