





July 21, 2020

Mayor John Engen  
Dale Bickell, CAO  
& City Council Members

The Downtown Business Improvement District and the City of Missoula have combined resources to provide garbage-removal services in Downtown Missoula since 2009. The contract renewed in FY17-18 and expired after a three (3) year term ending April 30, 2020.

The contract calls for the BID to handle maintenance of 86 city garbage and recycling cans in the district with payment for services on a monthly basis. The contract calls for \$61,000 paid out to the BID annually.

Continuing in July 2018, the Downtown BID has incrementally increased the number of garbage cans and recycling bins to accommodate the additional garbage throughout downtown. Today, the BID maintains 86 garbage cans and 15 recycling cans, a total of 101 cans in the urban core.

The Downtown BID has removed an annual average of 750 cubic yards of garbage and recycling in each of the last three years. The BID maintenance program provides waste and recycling removal services in Downtown Missoula seven days per week at a FY19-20 cost of \$77,806.48. FY20-21 cost projections to maintain the current program are \$82,327.00.

With continued development in the downtown core, the BID will place four up to (4) new cans at the new library and the BID is prepared to meet demand for services based on foot traffic and need.

The BID has replaced all of the original 24 cans in the downtown core to meet demand.

In order to fund additional recycling bins and services, the Downtown BID requests revision of the services contract to be fully funded by the Flushing District. The funding request for services is for 105 total cans at a total cost of \$82,347.00, an increase of \$21,347.00 for FY20-21.

In an effort to provide a comparative analysis for you, the BID received an estimate from Republic Services to see what they would charge for the same services. In 2018, the cost estimate for Republic to provide service three days a week November-April and seven days a week May-October was \$156,000 per year. That is almost 50% more than what the Downtown BID is seeking.

Included with this request are two documents for your review:

- FY18-20 Services Agreement
- Financial Overview of the Downtown BID's garbage and recycling program

Additional inquiries regarding this request, the Downtown BID garbage and recycling program, or general Downtown BID maintenance, can be directed to Linda McCarthy [Linda@missouladowntown.com](mailto:Linda@missouladowntown.com) or Robert Giblin [Robert@missouladowntown.com](mailto:Robert@missouladowntown.com).

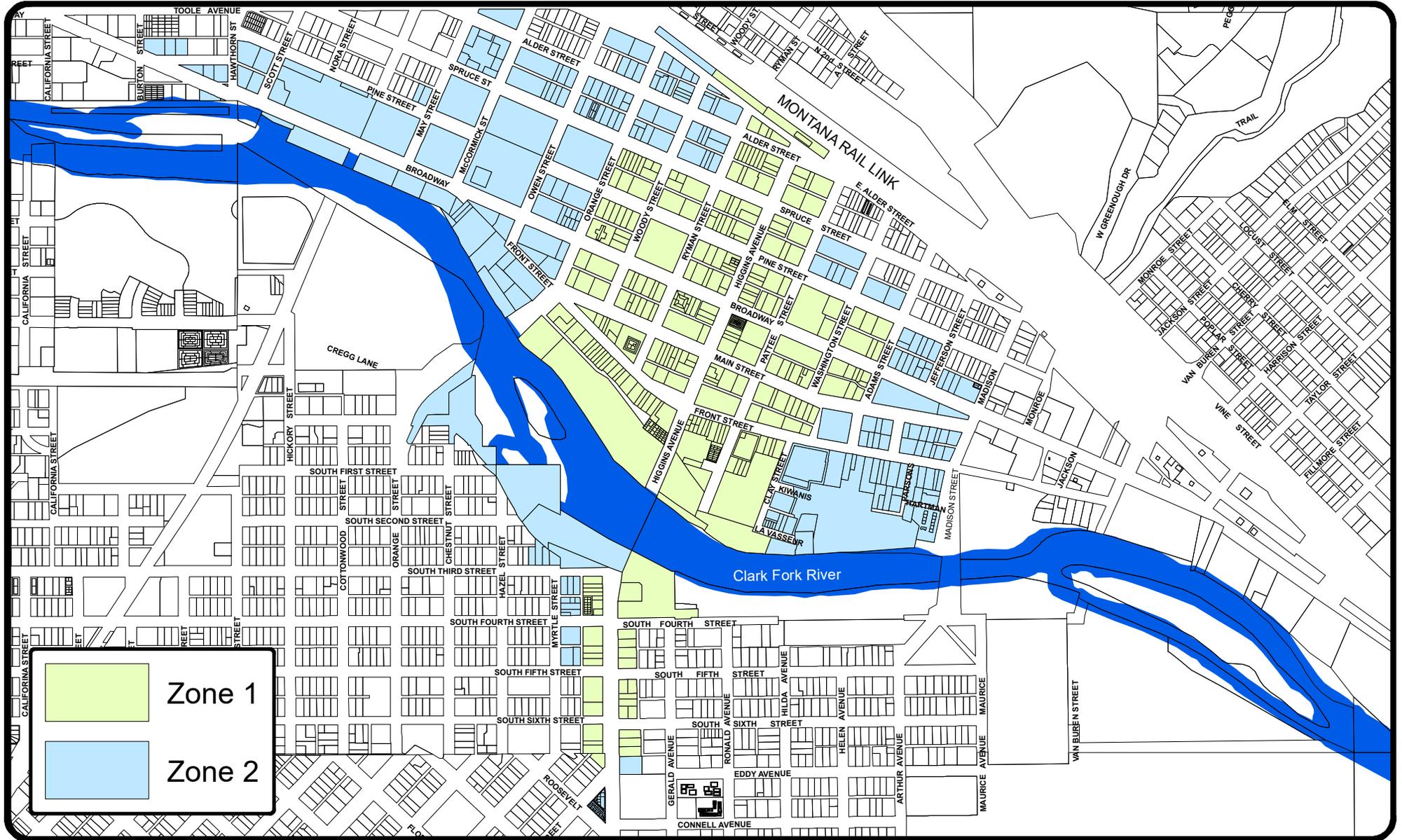
Thank you for your consideration.

Sincerely,

A handwritten signature in black ink, appearing to read "Linda McCarthy". The signature is fluid and cursive, with the first letters of the first and last names being capitalized and prominent.

Linda McCarthy  
Executive Director  
Downtown Missoula Partnership

# MISSOULA Business Improvement District 2020



0 0.25 0.5 Miles



Prepared by: Tod Gass  
Missoula Redevelopment Agency  
Date: March 4, 2019